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Pitch Deck



The biological transformation is underway with the US market expected to double within 5 years to \$2B+¹

Interest across the entire food value chain is leading to **increased investment and innovation** across a **broad range** of biological categories





¹The Content Network, 2022 Biologicals Report

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Public:

Biologicals hold great potential but unlike other agricultural inputs, their impact on the crop is variable.



With all the buzz around the category, how are you supposed to know which are worth the investment?

It's important to know how a product works and how to place it for best results.





Introducing the WinField United BioVerified[™] designation to help simplify biological recommendations



The WinField United BioVerified[™] product list will **continue to change** as additional data and products come to market, helping ensure you **stay on the forefront of this evolving category**



Public:



Products are rated from low to high on four key criteria that help inform current potential in the market

		Uniqueness Does the product bring something new to the market?	Agronomic How does the product work? What data exists? Does it live up to its claims?	Operational How compatible is it with application methods, other products and my inventory approach?	Economic Is there return for the retailer and grower?
	High	Little to no similar options available	Strong understanding of mode of action, performance and placement	Fits into standard protocol	High profit potential in the value chain
Rating	Medium	A few similar options available	Some understanding of mode of action, performance and placement, but needs more investigation	Requires extra attention	Profit potential in the value chain
	Low	Many similar options available	Unclear mode of action, performance and placement and/or doesn't work as claimed	Requires unique equipment and/or handling accommodations	Not profitable for one or more parties in the value chain





Each WinField United BioVerified[™] product has a report that provides transparency on its rating

Example report



The report will also include a summary of data, explanation of how the product works and details on where to find additional information (i.e. sell sheets, technical bulletins, etc.)



Public:





Q1 2024 WinField United BioVerified[™] Product List

Product	Description	Key Crops & Application Timing
Ascend ^{2®}	An auxin-dominant unique blend of three PGRs with patent protection. Specifically designed for in-furrow use on corn that leads to larger root mass and quicker emergence.	Corn: In-Furrow
<u>Ascend® SL</u>	Use foliar to enhance vegetative growth. When used foliar on soybeans, petiole length and trifoliate size are increased as well as increased flowering and pod retention into reproduction stages.	Corn: Foliar; Soybean: R1-R3; Cotton: Match head square through boll
<u>CeraMax®</u>	Use for prevention of soilborne fungal diseases including Rhizoctonia and Sudden Death Syndrome	Soybean: Seed Treatment
<u>Heads Up®</u>	Use as a preventative measure to help manage against disease such as Pythium, White Mold and Sudden Death Syndrome	Soybean: Seed Treatment
<u>Seed+Graphite®</u>	A nutritional planter box seed treatment intended for optimal germination, crop emergence, seedling vigor, and plant tolerance under abiotic stress	Corn, Cotton &Soybean: Planter Box Seed Treatment
<u>Ion Stryke™</u>	Microbial bacteria that are custom blended to work in synergy to deliver optimal nutrient return from soil stored nutrition.	Corn: In-Furrow, Foliar, and Soil-Applied
Source® DC	Synthetic Strigolactone that helps stimulate 200+ beneficial soil microbes responsible for N-fixing and P-solubilizing	Corn: V4-V6, VT-R1; Cotton: Squaring – Mid-bloom
<u>Vault[®] IP Plus</u>	Rhizobia strain for maximum N fixation with 3 Als/MOAs; EPA-registered B amyloliquifaciens for extended disease control and B. subtilis for plant health and nutrient acquisition	Soybean: Before Planting
YieldON®	A biostimulant for late-season foliar application to corn and soybeans that improves the transport of sugars and other nutrients	Corn: V10-R2; Soybeans: R1-R3
<u>Voyagro®</u>	A powerful amino acid that works well on highly managed corn acres where there is moisture stress prior to application or where stress is anticipated	Corn: V8-V11 or V15-VT; Soybean : R1-R3; Cotton: Early Bloom
Zume [®]	For use in-furrow to help enhance nutrient availability and uptake at the rootzone during early growth and development	Corn: In-Furrow







Q1 2024 WinField United BioVerified[™] Rating Summary

Product	Uniqueness	Agronomic	Operational	Economic
Ascend ^{2®}				
Ascend [®] SL	•	•		
CeraMax®				
Heads Up®				
Seed+Graphite [®]				
lon Stryke™				
Source [®] DC				
Vault [®] IP Plus				
YieldON®				
Voyagro®				
Zume®				





There are a few products on our radar that didn't get the WinField United BioVerified[™] designation but show promise as we learn more to inform placement



Products on our radar were on the bubble for inclusion on the WinField United BioVerified[™] list, but we still have questions to be answered and testing required before we provide the exclusive designation.

ON THE RADAR

These are **products to watch** as we continue to test and learn.



Biological bacillus consortias focused on helping improve N, P & K availability to the crop





Ascend^{2®} PGR



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WinField United BioVerified[™] Ascend^{2®} PGR

Ascend^{2®} PGR was the top-rated product in the 2024 review, scoring highly across all four criteria





Key Crop(s) & Application Timing: Corn: In-Furrow



Positioning: Premium corn in-furrow PGR that leads to larger root mass and quicker emergence

¹Ascend² + Starter vs. Starter Alone. 61.2%-win rate with 7.5 bushel/acre average positive yield response.







Ascend^{2®} PGR is an optimized three-way PGR specifically designed for in-furrow corn acres

Stands apart from the rest

Auxin-dominant formulation helps optimize early season corn growth

Ν

Multiple patents pending to protect this one-of-a-kind technology



Years of data proving consistent yield performance

Unique ratio of 3 key PGRs

Auxin to initiate root growth

Gibberellic Acid to stimulate cell division and stem elongation

Cytokinin to promote cell division and leaf expansion





Can be shown and distributed externally regardless of audience

Public:

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Ascend² PGR is an auxin-dominant three-way PGR that stands apart from the rest of the market

Our differentiation with Ascend² PGR can be defended through multiple patents pending

——————————————————————————————————————	
-0	Novel ratio of Als
0-	
°.	
$\frac{\delta}{\Sigma}$	
八	Solvent package
$\langle \rangle$	





Bolster Triad is a registered trademark of Rosen's, Inc. Stimulate is a registered trademark of Stoller Enterprises, Inc. Revline is a registered trademark of Meristem Crop Performance, LLC. Radiate is a registered trademark of Loveland Products, Inc. Kickstand is a trademark of Helena Holding Company

Researched across 67 sites over 4 years, Ascend^{2®} PGR is data-backed to prove its performance

Corn Yield In-furrow Results by Location (Starter vs. Starter + Ascend²)







Sales enablement materials available on the Portal to help sell Ascend^{2®} PGR

Presentation Decks

- <u>Retailer Sell-In Presentation</u>
- <u>Technical Training Presentation</u>

Photos and Videos

- <u>Rhizotron video</u>
- <u>Get to Know the Active Ingredients</u> <u>in Ascend² PGR</u>
- Launch Webinar (available for download on the Portal)

Other Tools

- ATLAS email
- Social kit

Leave-Behind Collateral

- Sell Sheet
- <u>Features & Benefits Key</u>
 <u>Messaging</u>
- <u>FAQ</u>
- Quick Hits Guide





Ascend[®] SL PGR



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WinField United BioVerified[™] Ascend[®] SL PGR

Ascend[®] SL scored highly across operational and economic metrics and has the opportunity to increase its agronomic score with additional data



No patent protection, similar PGR products on the market currently

7 years of data showing a +0.8 bu/A average yield effect¹ on corn; opportunity for additional data to inform placement for higher yield potential

Compatible & easy to mix with other common crop protection products and has >2-year shelf life

High profit potential in the value chain



Key Crop(s) & Application Timing: Corn: Foliar Cotton: Match head square through boil Soybean: R1-R3



Positioning: Premium foliar PGR to help increase vegetative growth and mitigate stress caused by weather

¹Ascend SL vs. Untreated. 54.2%-win rate with 5.5 bushel/acre average positive yield response.







Virginia Tech Growth Chamber Trial Year: 2016 Crop: Corn

WINFIELD

ΈD

The mode of action of Ascend[®] SL is well understood

Data	Agronomic value	Effect of Ascend SL Foliar Applications vs. untreated
Above ground biomass	Biomass will indicate the efficiency which plants convert solar energy into dry matter.	1 95%
Photosynthesis	Photosynthesis results in ATP and carbohydrate production. Greater values indicate more productive plants.	1 32%
Malondialdehyde (MDA)	A by-product of cellular membrane breakdown. Lower MDA values represent healthier plants.	32%
Catalase (CAT)	An antioxidant that neutralizes stress responses. Higher CAT levels better equip plants to deal with stress.	457%



Corn Foliar Yield Results by location

Untreated Check and Ascend SL® PGR





Public:

UNITED

Corn Foliar Yield Results by location Untreated Check and Ascend SL® PGR





Corn foliar applications of Ascend[®] SL work best when conditions promote plant growth

Timing	Breakout	Average Yield Effect (Bu/A)	Wins (%)	Average Positive Yield Effect (Bu/A)	P-value	Years/Data Source
V4/V5	Elite N/High RTN	6.7	5/5 (100%)	6.7	0.003	2022 Bio Trial
V4/V5	Overall	3.9	6/7 (86%)	5.2	0.148	2019 EROs
VT/R1	Overall	7.1	6/6 (100%)	7.1	0.030	2018 EROs
V4/V5	Wet = >1"	2.9	7/9 (78%)	5.3	0.165	2017 CF1
V4/V5	Yield > 240 Bu/A	2.5	9/15 (60%)	6.5	0.38	2016 CF1
V4/V5	Wet = >0.75"	7.4	8/10 (80%)	8.4	0.10	2016 CF1
V4/V5	Wet = >1" Warm = >70F	5.2	6/8 (75%)	8.2	0.19	2016 CF1

Ascend SL application rate of 6.7 fl oz/A. Applied in conjunction with MasterLock® adjuvant at 6.4 fl oz/A.

CF1 = Corn Foliar One (Answer Plot trial); ERO = External Research Organization

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Public:



R2 foliar applications of Ascend[®] SL increased soybean yields

Timing	Average Yield Effect (Bu/A)	Wins (%)	Average Positive Yield Effect (Bu/A)	p-value (Avg Yield Effect)	p-value (Avg Positive Yield Effect)	Years/Data Source		
R2	1	8/11 (73%)	1.5	0.4318	0.023	2022 Bio Trial		
R2/R3	4.2	-	-	0.0006	-	2017 On-Farm		
R2/R3	5.6	-	-	<0.0001	-	2016 On-Farm		
R2/R3	5.8	-	-	0.0015	-	2015 On-Farm		
Ascend SL application rate of 3.2 fl oz/A in 2021 and 4.0 fl oz/a in 2015-2017.								







2021 Soybean PGR Yield Results by Planting Date

System vs System + Ascend SL[®] PGR (3.2oz/ac @ R2)

Yield Averaged Across Planting Date*





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*Yield data was not statistically significant at the 95% confidence level. More research is needed to confirm yield results.

Agronomic Observation:

May be shown externally and internally

2015-2017 Iowa On-Farm Replicated Trials (Klumpp), n=13 Soybean foliar application at R2-R3

Visual examples of soybeans that received a foliar application of Ascend[®] SL at R2-R3 (4 fl oz/A) vs. untreated

Image 1: stem diameter



Image 2: number of pods from four consecutive plants



Image 3: plant height



Image 4: node production







Agronomic Observation:

May be shown externally and internally





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WinField United BioVerified[™] CeraMax[®]

CeraMax[®] scored highly across all four criteria



Unique active ingredient (natamycin) vs. others on the market

Understanding of how it works paired with external & internal data to inform placement. +2 bu/A average yield effect¹ on soybeans under early planting conditions

Low use rate & nonliving for ease of use and storage. Compatible with other seed treatment products. 2-year shelf life.

High profit potential in the value chain



Key Crop(s) & Application Timing: Soybean: seed treatment



Positioning: Use for prevention of soilborne fungal diseases including Rhizoctonia and Sudden Death Syndrome

¹System + Ceramax compared against Omission – Ceramax. 70%-win rate with 3.8 bushel/acre average positive yield response.







CeraMax® is a biological seed treatment that helps prevent soil-borne fungal diseases and increases early-season vigor

- Biological; non-microbial; non-living active ingredient
- Active Ingredient: Natamycin
- Low use rate 1.23 fl oz/cwt





Plant Vigor

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Public:



% SDS control (soybeans) Acceleron Standard + CeraMax vs. Acceleron Standard

CeraMax® Soybean Treatments

	Mgt	Seed treatment	V5-V7	R2	
Early	System	Warden CX [®] (3.38 oz/cwt) <mark>CeraMax[®] (1.23 fl oz/cwt)</mark>	MAX-IN [®] Ultra Mn (32 oz) MasterLock [®] (6.4 oz)	Revytek [®] (8 oz) MasterLock [®] (6.4 oz)	
Planting date	Omission	Warden CX [®] (3.38 oz/cwt) -	MAX-IN [®] Ultra Mn (32 oz) MasterLock [®] (6.4 oz)	Revytek [®] (8 oz) MasterLock [®] (6.4 oz)	
Late	System	Warden CX [®] (3.38 oz/cwt) <mark>CeraMax[®] (1.23 fl oz/cwt)</mark>	MAX-IN [®] Ultra Mn (32 oz) MasterLock [®] (6.4 oz)	Revytek [®] (8 oz) MasterLock [®] (6.4 oz)	
Planting date	Omission	Warden CX [®] (3.38 oz/cwt) -	MAX-IN [®] Ultra Mn (32 oz) MasterLock [®] (6.4 oz)	Revytek [®] (8 oz) MasterLock [®] (6.4 oz)	
	Warden CX is a combination of Thiamethoxam, Mefenoxam, Fludioxonil, and Sedaxane				



CeraMax® Trial Yield Results: Early Planting Date

Effects



Piano Chart (Treatment Effects - Control)

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Heads Up[®]



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WinField United BioVerified[™] Heads Up[®]

Heads Up[®] scored highly across uniqueness and economic metrics and has the opportunity to increase its agronomic score with additional data



Unique mode of action that uutilizes Systemic Acquired Resistance (S.A.R.)

Understanding of how it works but need additional data to refine optimal placement with other products.

Dry product that needs to be in a slurry in a seed treatment. RTA needs its own key stand or mixed into a seed treatment slurry. 3+ year shelf life

High profit potential in the value chain



Key Crop(s) & Application Timing: Soybean, Dry Beans, Potato: seed treatment



Positioning: Used as a preventative measure to help manage against disease such as Pythium, White Mold and Sudden Death Syndrome







How Heads Up is different than traditional fungicide/insecticide seed treatments?

- Product is biological, made from plant extracted chemistries
- Heads Up is compatible with other seed treatments/inoculants
- Utilizes Systemic Acquired Resistance, S.A.R., mode of action (non-fungicidal)
- S.A.R. triggers the plants natural defenses upon germination. When paired with a moderately resistant soybean variety against a certain pathogen, Heads Up primes the variety to better utilize its disease fighting ability throughout the growing season.





Significant Benefit





Key Information On Heads Up / Heads Up RTA

- Compatible with other seed treatments/inoculants
- Provides an alternative mode of action to traditional fungicide seed treatments
- S.A.R. effect is full season.
- Broad spectrum protection against fungal/bacterial diseases
- Can be applied well in advance of planting
- Low use rate (0.5 oz/cwt)
- Easy to use (product is non-sticky, free flowing)
- Can also be used for Organic production (OMRI[™] Certified – Heads Up Plant Protectant Only)





Yield advantage of Heads Up Seed Treatment (11 Years)



NCSRP (checkoff funded) summary shows avg. yield advantage of +2.08 bu/a with or without the addition of other seed treatments*--

headsup —

*https://www.apsnet.org/meetings/Documents/2016_meeting_abstracts/aps2016_367.htm
Seed+Graphite[®]



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WinField United BioVerified[™] Seed+Graphite[®]

Seed+Graphite[®] scored highly across the majority of the criteria and has the opportunity to increase its agronomic score with additional data



3 components (Talc+Graphite, Micronutrients & Biostimulants/Metabolites) developed with proprietary technology

Understanding of how it works but need additional data to refine optimal placement

Dry powder that you can easily dump in the planter and go. No storage requirements with long shelf life.

Profit potential in the value chain



Key Crop(s) & Application Timing: Corn, Soybean, Cotton: Planter Box Seed Treatment



Positioning: A nutritional seed treatment that helps improve germination, crop emergence, seedling vigor, and plant tolerance under abiotic stress







MOA: SEED+GRAPHITE[®] Altered Gene Expression for 1,164 Genes Involved in Key Plant Metabolic Processes

SEED+GRAPHITE influenced four key metabolic processes crucial for seedling growth and development

Photosynthesis – to increase energy and carbohydrate supply to the whole seedling (gene expression of 53 genes influenced)

Oxidation-reduction reactions – to protect seedlings from reactive oxygen stress (gene expression of 713 genes influenced)

Lipid metabolic processes – to strengthen cell membranes (gene expression of 145 genes influenced)

Carbohydrate metabolic processes – to strengthen cell walls (gene expression of 253 genes influenced)





SEED+GRAPHITE® Treatment Results in Faster Corn Emergence and Growth

Germination and growth of corn seeds treated with Seed+Graphite in comparison to untreated seeds







SEED+GRAPHITE Also Shown to Support Root Hair Development





Ion Stryke[™]



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WinField United BioVerified[™] Ion Stryke[™]

Ion Stryke[™] scored highly on operational and economic metrics and has the opportunity to increase its agronomic score with additional data



Variety of similar products in this space on the market today

Additional data needed to inform how it works and optimal placement

Fits within existing applications so does not require extra pass. Wide window of application with good shelf life.

High profit potential in the value chain



Key Crop(s) & Application Timing: Corn: in-furrow, foliar and soilapplied



Positioning: Microbial bacteria that are custom blended to work in synergy to deliver maximum nutrient return from soil stored nutrition.







Active Ingredients in Ion Stryke[™]



In-Season Microbial Amendment for Use on NON-Legume Crops

Ion Stryke is a rhizosphere soil health and mineralization formula that features a customized blend of specially selected bacteria that have been combined to work in synergy from early post to canopy. This unique, custom formula is designed to enhance nitrogen fertilizer uptake, continued micro nutrient mineralization and enhanced soil perimeter crowding in root zone.

DIRECTIONS FOR USE

- Can be used on all soil.
- Can be applied broadcast foliar, directed spray, through drip or pivot irrigation.
- Tank mix compatible with any fertilizers, surfactants, herbicides, insecticides, plant growth regulators, and fungicides.
- Once product tank mix has been made, it should be sprayed within 3 days.
- Agitate well for 3 to 5 minutes before use.

APPLICATION RATES

0.5 lb concentrate powder treats 30 to 50 acres. 650 billion CFU per gallon at a 40 acre rate.

8 lb concentrate powder treats 640 acres at the 40 acre rate.

Warrary Limitations: The information contained on this label is believed to be accurate and reliable. There are no warrantise that estend beyond the guaranteed analysis on the face hence All claims against guarantee are limited to replacement of product or refund of purchase price, or by law. The buyer and user acknowledge and assume all liability resulting from the use of this material. Timing, method of application, weather, corp conditions, and other factors are beyond the control of the adier. NPMLIFE BIOSCENDES: DISCLAMM SALL UTHER WARRANTIES OF AMY KING WARAISUVER, DEVESSED OF MINUED, NUZUUNG BUT NOT LIMITE D To THE WARRANTY OF MERICHATABLITY OR WARRANTY OF TIMESS TOR A PARITOL AR PURPOSE. In no ever shall NEWLIFE be liable for damages resulting from the use of this product and/or any special consequential or incident damages of any kind.

NET CONTENTS: SIXTEEN 0.5 LB PACKETS PER 8 LB BUCKET

CTIVE INGREDIENTS	95%
the final liquid form, contains 650 billion	total
FU/gal) of the following soil health microbes	(1gm
1 ml). Concentrations are in dry form listed b	elow.

NUTRIENT MINERALIZER

> NITROGEN BOOSTER

Bacillus formis	2.8 X 107 CFU/Gm
Bacillus composti	2.8 X 107 CFU/Gm
Bacillus azotofixans	2.8 X 107 CFU/Gm
Bacillus ligniniphilus	2.8 X 107 CFU/Gm
Thiobacillus sulfooxidans	2.8 X 107 CFU/Gm
Thiobacillus ferooxidans	2.8 X 107 CFU/Gm
Azotobacter chrococcurr	2.8 X 107 CFU/Gm
Bradyrizobium denitrificans	2.8 X 107 CFU/Gm
INERT INGREDIENTS	5%

STORAGE & HANDLING

Five year shelf life when stored in a dry location. No refrigeration required.

Follow SDS Instructions for safety precautions, cleaning, and personal protective equipment. If no instructions for washables, use detergent and hot water.

SAFETY

KEEP AWAY FROM CHILDREN. Not for human consumption. This product is Eco-Safe and poses no environmental risk.



25143 Melda Rd, Bldg C-Suite 102, The Woodlands, TX 77380

ACTIVE INGREDIENTS

95%

In the final liquid form, contains 650 billion total colony forming units (CFU's) per gallon $(6.5 \times 10^{11} \text{ CFU/gal})$ of the following soil health microbes (1gm = 1 ml). Concentrations are in dry form listed below.

Bacillus formis	2.8 X 107 CFU/Gm
Bacillus composti	2.8 X 107 CFU/Gm
Bacillus azotofixans	2.8 X 107 CFU/Gm
Bacillus ligniniphilus	2.8 X 107 CFU/Gm
Thiobacillus sulfooxidans	2.8 X 107 CFU/Gm
Thiobacillus ferooxidans	2.8 X 107 CFU/Gm
Azotobacter chrococcurr	2.8 X 107 CFU/Gm
Bradyrizobium denitrificans	2.8 X 107 CFU/Gm
INERT INGREDIENTS	5%



Examples of Ion Stryke[™] vs. control performance

Visual example of Ion Stryke[™] vs. untreated In-Furrow 40-acre plot (2018)



Comparison of Phosphorus Soil Release for Crop Availability



Corn soil bacteria microbiology assay – Leading brand compared to NewLife Bio

Table 1: NewLife versus Control – Soil Phosphorus Availability

Soil Phosphorus Availability	NewLife vs. Control
Corn Phosphorus	+30% ↑
Soybean Phosphorus	+9% ↑



Source[®] DC



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WinField United BioVerified[™] Source[®] DC

Source[®] DC scored highly on the operational metric with the opportunity to increase its score in other areas for future reviews



Product is synthetic with unique hibernation mode of action, but there are several similar products on the market.

Understanding of how it works but need additional data to refine optimal placement.

Compatible with other products with a wide window of application. 2-year shelf life.

Profit potential in the value chain



Key Crop(s) & Application Timing: Corn: V4-V6, VT-R1 Cotton: Squaring – Mid-bloom



Positioning: Synthetic Strigolactone that helps stimulate 200+ beneficial soil microbes responsible for N-fixing and P-solubilizing







What Makes **SOURCE** Different?

Chemistry, Not a Microbe

No live microbes means easy to use, easy to store 200+ Microbes Species

Activates microbes already in your soil, helping to improve uptake of N, P and micronutrients ROI-driven Placement

Backed by cash-back guarantees



Source: Sound Agriculture

25 lbs of N & P + Micronutrients Save on input costs or boost yield 5+ bu

50.0%

Even with N Reduction, **Yield is Maintained**

N reduction

Source: Sound Agriculture

34 lbs/ac +.6 bu/ac Avg vield increase

25 Lbs Nitrogen

National nitrogen reduction trials show **SOURCE provides the** equivalent of 25 units of nitrogen





25 lbs Phosphorus

Phosphorus reduction trials demonstrate that **SOURCE unlocks the** equivalent of 25 units of phosphorus

More Micronutrients

Tissue tests across 2 years and 300+ fields demonstrate an increase in micronutrients, especially when crops have a deficiency



Using 25 lbs of N and P from SOURCE for the best ROI

Our **Performance Optimizer Tool** helps you create the most profitable strategy

Use the Yield/NUE graph on the right to find out where your farm operation lands and how to use SOURCE for the best ROI:

NUE 0.95 or more: Replace 25 units of N&P, \$30+ saving

NUE <0.95, yield >230: Replace 25 units of P, +3 bushel avg

NUE <0.95, yield <230: 5+ bushels





Removing The Risk With cash-back product guarantees

Fertilizer Replacement CASH GUARANTEE

- Replace up to 25 lbs of N and/or P
- Receive up to \$100/ac CASH if you don't maintain yield
- For corn with NUE ≥ .95 lb/bu
- 512 ac minimum

Yield Performance CASH GUARANTEE



- Use SOURCE with standard fertility practice
- CASH refund if you don't achieve a 1X ROI
- For corn with NUE < .95 lb/bu, soy, cotton and silage
- 512 ac minimum

Source: Sound Agriculture

Vault[®] IP Plus



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WinField United BioVerified[™] Vault[®] IP Plus

Vault[®] IP Plus scored highly across the majority of the criteria and has opportunity to increase its operational score



3 active ingredients/MOA – Optimal rhizobia strain, EPA registered Bacillus amyloliquifaciens and Bacillus subtilis for plant health and nutrient acquisition

Understanding of how it works and where to place for optimal performance

Easy to work with but requires heated storage and has a 1-year shelf life.

High profit potential in the value chain



Key Crop(s) & Application Timing: Soybean: Seed Treatment

Positioning:

3 active ingredients/MOA – Optimal rhizobia strain for maximum N fixation; EPA registered Bacillus amyloliquifaciens for extended disease control and Bacillus subtilis for plant health and nutrient acquisition







Why Inoculate? Is it needed every year?

- Provides "affordable" nitrogen for the host legume plant Soybean
 - Native rhizobial populations tend to be poor / inefficient N-fixers
- Protects and promotes healthy root development
- Environmental conditions that affect rhizobium survival and nodulation
 - Floods
 - Drought Years
 - Saline Soils
 - High ph soils





Enhances plant growth for strong yields

Vault[®] IP Plus

Seed Treatment



Source: BASF Trials, 2017, 14 replicated US sites

Alw ays read and follow label directions. Vault is a registered trademark of BASF. ©2021 BASF Corporation. All rights reserved.

Biofungicide and inoculant co-pack; 2 different bacilli strains, 60 days on-seed life

Dual protection from *Fusarium and Rhizoctonia* for excellent vigor and plant growth

> Lowest application rate and less packaging



Performs consistently across conditions

Vault[®] IP Plus

Seed Treatment

Control Yield <55 bu/A (n=2)



Control Yield 55-70 bu/A (n=4)



Control Yield >70 bu/A (n=5)



Source: BASF 2020 Field Trial

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Vault[®] IP Plus

Seed Treatment

Two EPA Registered Biologicals

B. subtilis

- Minimum of 1.4 x 10⁹ colony forming units per mL
- Plant health and nutrient acquisition
- Biofilm
- Abiotic stress tolerance
- Support heathy, vigorous roots to maximize water and nutrient uptake for the soybean plant[^]



B. subtilis quickly colonizes the developing root system forming a "Shield of Protection"



The samples were saturated with water. Neutron imaging recorded evaporation during about a nine-hour period. Blue and green indicate the soil's water content. The microbetreated sample was the clear winner in water retention.

B. amyloliquifaciens

- Minimum of 1.4 x 10¹⁰ colony forming units per mL
- Increased nodulation sites

60% of their yield-making nitrogen supply from ammonium converted by rhizobia in the root nodules

- Extended disease control
 - Fusarium
 - Rhizoctonia





^ Zheng, W., Zeng, S., LaManna, J., Bais, H., Jacobson, D., D. and Jin, Y. (2018), Plant Grow th-Promoting Rhizobacteria (PGPR) Reduce Evaporation and Increase Soil Water Retention, Water Resources Research, [online], https://doi.org/10.1029/2018WR022656

* Plant Soil (2009) 320:295-305- Effect of Hydrogen on soil bacterial community structure in two soil types as determined by terminal restriction fragment length polymorphism

- Ye Zhang, Xiang He, Zhongmin Dong

Biological Biofilm = More Disease Protection





The biofilm the bacteria generate **acts like a glue to form "soil aggregates**" that can retain more water in their pores.

Shown to hold water like a sponge, **absorbing 10 times as much water** as their dry weight.

This can **make more water available to plants**, as well as increase the time available for plants to metabolically **adjust to stress from drought**.[^]



^ Zheng, W., Zeng, S., LaManna, J., Bais, H., Jacobson, D., , D. and Jin, Y. (2018), Plant Grow th-Promoting Rhizobacteria (PGPR) Reduce Evaporation and Increase Soil Water Retention, Water Resources Research, [online], <u>https://doi.org/10.1029/2018WR022656</u>

YieldON®



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WinField United BioVerified[™] YieldON[®]

YieldON[®] scored highly on agronomic and economic metrics but has opportunity to increase its operational score



Similar products on the market

Clear understanding of how it works, supported by 2 years of data showing a +3.9 bu/A average yield effect¹ on corn

Compatible with other common crop protection products and has >2-year shelf life; agitation at scale is an issue

Profit potential in the value chain



Key Crop(s) & Application Timing: Corn: V10-R2 Soybean: R1-R3



Positioning: Late-season foliar biostimulant that improves the transport of sugars and other nutrients

¹Untreated vs. YieldON @ VT (24 oz/A). 82.1%-win rate with 5.9 bushel/acre average positive yield response.







YieldON[®] placement considerations to help increase the likelihood of positive results

- Corn has shown a slightly more consistent response than soybeans
- There is indication that a flex or semi-flex hybrid at lower plant populations responds better
- Weather stress (drought or heat) at application timing can result in enhanced response
- Crops on quality soils with high-yield potential tend to respond better







YieldON[®] Corn (VT) Yield Results-External Retail Customer Trials

2022 YieldON Performance-Corn





Deviation from Check (bpa)

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YieldON[®] Corn (VT) Yield Results-External Retail Customer Trials

Source: Syngenta Biologicals Data, 2023

2023 YieldON® Performance - Corn









YieldON[®] Corn Yield Summary by Year

Untreated vs YieldON[®] @ VT (24 oz/A)

Year	Site Locations	Average Yield Effect (bu/A)	Wins (%)	Average Positive Yield Effect (bu/A)	Range
Overall Average	ALL	4.0	106/129 (82.2%)	5.9	-4 to 18
2023	Grower Field Comparisons*	4.3	19/23 (82.6%)	5.8	-4 to 14
2022	Grower Field Comparisons*	4.0	21/26 (81%)	4.8	-2.5 to 15.2
2022	Valagro Trials	4.6	50/58 (86%)	6.6	-2.5 to 18
2021	Bio Trial; Standard N	5.5	10/11 (91%)	6.2	p-value= 0.002
2021	Bio Trial; Elite N	-1.3	6/11 (54.5%)	3.5	p-value= 0.616



*Non-replicated

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YieldON[®] Soybean (R2) Yield Results-External Retail Customer Trials

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2022 YieldON Performance-Soybeans



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YieldON[®] Soybean (R2) Yield Results-External Retail Customer Trials

Source: Syngenta Biologicals Data, 2023

2023 YieldON® Performance - Soybeans







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Response to YieldON®

2023 Answer Plot[®] Alfalfa Demo

Response to YieldON



No statistical analysis performed- SXS numerical data represent on the graph

Application timing: 4-8" regrowth on 3rd crop

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Agronomic Observation:

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WinField United BioVerified[™] Voyagro[®]

Voyagro® scored highly across the majority of the criteria



Similar options on the market. Unique number of amino acids.

5 years of data showing a +2.7 bu/A average yield effect¹ on corn; opportunity for a more robust understanding on individual amino acid modes of action

Compatible & easy to mix with other common crop protection products and has >2-year long shelf life

High profit potential in the value chain



Key Crop(s) & Application Timing: Corn: V8-V11 or V15-VT Cotton: Early Bloom Soybean: R1-R3



Positioning: Works well on highly managed corn acres where there is moisture stress prior to application or where stress is anticipated

¹Untreated vs. Voyagro @ V5 (8-16 oz/A). 63.1%-win rate with 5.9 bushel/acre average positive yield response.







The Amino Acids in Voyagro®

Amino Acid	%	Amino Acid	%
Alanine	2.8	Lysine	0.8
Arginine	0.4	Methionine	0.2
Aspartic Acid	1.2	Ornithine	1.2
Glutamic Acid	2.6	Phenylalanine	0.6
Glycine	6.4	Proline	3.5
Hydroxylysine	0.5	Serine	0.1
Hydroxyproline	2.2	Threonine	0.2
Histidine	0.2	Tyrosine	0.6
Isoleucine	0.4	Valine	0.7
Leucine	0.8		

Proline is an amino acid that accumulates in plant cells in response to abiotic stresses, such as drought, salinity, and chilling

Glycine is an amino acid that accumulates in plant cells in response to abiotic stresses, such as drought and salinity.

Glutamic acid is the precursor of Gamma Aminobutyric Acid (GABA), which is produced in plants in response to metabolic and mechanical disruptions, oxygen deprivation, cold, heat or salt stress.



Sources: Ashraf, M. and M.R. Foolad. "Roles of glycine betaine and proline in improving plant abiotic stress resistance." *Environmental and Experimental Botany* 2 (2007): 206-216. Print. Alan M. Kinnersley, F.J. Turano. Gamma Aminobutyric Acid (GABA) and Plant Responses to Stress, *Critical Reviews in Plant Sciences* 6 (2000): 479-509. Taylor Francis Online. Web. 20 March 2018.

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Public:



Why are Amino Acids Important?

Amino acids are the building blocks of proteins

Proteins act as: cell membrane transporters, hormone receptors, cell regulators, etc.

Roles of amino acids include:

□ Nitrogen metabolism

□ Hormone biosynthesis

Biosynthesis of alkaloids, flavonoids, and isoflavonoids

□ Tolerance to environmental stresses

Hopkins, William G. and N.P.A. Huner. Introduction to Plant Physiology, 3rd Edition. Hoboken, NJ: John Wiley & Sons, Inc., 2004.





Why are Amino Acids Important?

Amino acids improve membrane permeability (Ashmead, 1986)

• Nutrients can penetrate the plant cuticle more rapidly



Ashmead, H.D., 1986. The Absorption Mechanism of Amino acid Chelates by Plant Cells. In Ashmead H.D. et al. (ed.) Foliar Feeding of Plants with Amino Acid Chelates. (219 – 235). Park Ridge, NJ: Noyes Publications.



Public:



Why are Amino Acids Important?

- Amino acids enter plant cells via passive transport through channel proteins
 - No energy needed to enter cell

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- Nutrient cations can bind to the plasma membrane, never making it into the plant cell
- Certain nutrients can be commonly found in the plant complexed with amino acids



Kochian, LE (1991). Mechanisms of Micronutrient Uptake and Translocation in Plants. In J.J. Mortvedt, F.R. Cox, L.M. Shuman & R.M Welch (Eds.) *Micronutrients in Agriculture* (2nd Ed.) (229 – 296). Madison, WI: Soil Science Society of America, Inc. Taiz, L., Zeiger, E. 2006. Plant Physiology. 4th Edition. Sunderland, MA: Sinauer Associates, Inc.



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Public:
Voyagro[®] Corn Yield Summary by Year

Untreated vs Voyagro @ V5 (8-16 oz/A)

Year	Site Locations	Average Yield Effect (bu/A)	Wins (%)	Average Positive Yield Effect (bu/A)	p-value α 0.05
Overall Average	ALL	2.7	118/187 (63.1%)	5.9	NP
2022	Biological Testing Platform (8 fl oz/a)	-0.2	8/14 (57.1%)	1.8	0.812
2019	External Research (8 fl oz/a)	1.1	8/10 (80%)	2.2	0.329
2017	Grower Innovation Side-by-Sides *	2.5	47/78 (60.2%)	6.6	0.005
2016	Answer Plot [®] Research	2.6	14/23 (61%)	6.2	0.084
2015	Answer Plot [®] Research	3.3	28/42 (58%)	5.8	0.114
2014	WPD	5.2	13/20 (64%)	7.8	0.191

*Non-replicated, formerly called Innovation Trials



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WinField United BioVerified[™] Zume[®]

Zume[®] scored highly on operational and economic metrics and has opportunity to increase its agronomic score with additional data









Zume – Soil Applied Enzyme Product

Zume® Enzymes:

- Mannanase acts on hemicellulose in soil organic matter and residues, breaking it down into smaller sugars that plants and microbes can use.
- Lipase acts on lipids in soil organic matter and residues, releasing nutrients

Zume® Enzyme Cofactor:

- Zinc-EDTA
- The 4% Zinc-EDTA in Zume should not be viewed as zinc fertilizer.
 - It is essential to activate the mannanse and lipase.





